

## Message Text

UNCLASSIFIED

PAGE 01 MAPUTO 00273 080940Z  
ACTION AF-10

INFO OCT-01 ISO-00 EB-08 /019 W  
-----014228 081728Z /43

R 061440Z MAR 78  
FM AMEMBASSY MAPUTO  
TO USIA WASHDC  
INFO SECSTATE WASHDC 6764  
USDOC

UNCLAS MAPUTO 0273

E.O. 11652: N/A

TAGS:

SUBJECT: MOZAMBIQUE FACIM TRADE FAIR

REF: USIA 3170

1. EMBASSY HAS SOUNDED OUT AMERICAN FIRMS CONCERNING PARTICIPATION IN U.S. PAVILION AT FACIM TRADE FAIR. FMC CORPORATION AND JOHNSON & JOHNSON HAVE EACH ASKED FOR 25 SQUARE METERS. PFIZER, CATERPILLAR AND FORD HAVE ALL AGREED IN PRINCIPLE TO PARTICIPATE BUT HAVE NOT YET RECEIVED CONFIRMATION FROM HEAD OFFICES ON SPACE COMMITMENT. IT IS POSSIBLE THAT TWO OR THREE OTHER FIRMS (IBM, METAL BOX, CLARK EQUIP, HYSTER) WOULD BE INTERESTED, BUT WE HAVE NO RESPONSE AS YET FROM THEM, THROUGH THEIR LOCAL REPS.

2. AS PART OF THE USIS CENTERPIECE EXHIBIT, EMBASSY WOULD LIKE AT LEAST ONE SECTION TO DEMONSTRATE EXISTING COMMERCIAL RELATIONS BETWEEN THE USA AND MOZAMBIQUE. PLEASE INCLUDE END PRODUCTS OF COMMODITIES WHICH WE BUY FROM MOZAMBIQUE (E.G. CANNED CASHEWS, ROPE MADE FROM SISAL, REFINED SUGAR) AND GRAPHICS WITH INFORMATION ON BILATERAL TRADE (77 MAPUTO A-109). THE U.S. IS THE LARGEST BUYER OF MOZAMBIQUE AGRICULTURAL EXPORTS.

3. USIS IS ALSO REMINDED THAT ALL CAPTIONS AND PRINTED INFORMATION  
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TION SHOULD BE IN PORTUGUESE. IF EMBASSY IS RESPONSIBLE FOR HAVING CAPTIONS TRANSLATED AND PRINTED, PLEASE NOTIFY EMBASSY AND ENSURE THAT MATERIAL TO BE TRANSLATED ARRIVES AT LEAST FORTY FIVE DAYS BEFORE START OF EXHIBIT.

4. LAYOUTS AND SNAPSHOTS OF PAVILLIONS POUCHED TO USIS IN TWO SEPARATE ENVELOPES ON FEB. 28.

5. EMBASSY GREATLY APPRECIATES GUIDANCE FROM USIS AND WILL KEEP  
WASHINGTON INFORMED OF ALL DEVELOPMENTS.  
DE PREE

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** TRADE FAIRS  
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**Copy:** SINGLE  
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**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
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**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
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**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014